

## U.S. Seeking Funds to Provide Bodyguards for Foreign Envoys

By Bernard Gwertzman

New York Times Service

WASHINGTON — The Reagan

administration will seek funds next

year to provide full-time body-

guards for certain ambassadors sta-

tioned in Washington, a State De-

partment official said Tuesday.

The official said the move grew

out of the administration's concern

about the physical safety of some am-

bassadors.

Robert E. Lamb, the director of

the State Department's Bureau of

Consular Affairs, said he expected

about 10 envoys to be eligible for

bodyguards at any

time but that the number

could fluctuate depending on the

threats.

Mr. Lamb said threats had been

made against certain ambassadors,

he declined to say which

ones would receive the increased

protection. The State Department's

bodyguard force will ad-

just the new program and pro-

vide the bodyguards, he said.

Authorities said the am-

bassadors would be protected whenever

they moved outside their embassies

Washington and when they travel

elsewhere within the United

States.

The plan was characterized as

one of larger effort by the adminis-

tration to bolster security for

foreign envoys and personnel

overseas that was touched

by a spate of bombings against

ambassadors.

The entire counterterrorism pro-

gram is to be financed initially by

a five-year, \$3.5-billion State

Department proposal that Mr.

Lamb said had just been "substan-

tially approved" by the Office of

Management and Budget.

Another official said that the ad-

ministration, despite sharp cost-

cutting measures throughout the

government, would seek a supple-

mental request of about \$500 mil-

lion for the fiscal year 1986 and

about \$1.4 billion for the 1987 fi-

scal year.

This represents a dramatic rise in

funds sought for the State Depart-

ment, which is receiving about \$4

billion in fiscal 1986, Mr. Lamb

said, and is seeking \$5 billion for

1987, not including the special

funds for security.

At present, the United States

provides no bodyguards for am-

bassadors here. The Secret Service,

which is an agency of the Treasury

Department, supplies uniformed

officers who are stationed outside

foreign embassies. But the personal

security of the ambassadors until

now has been left to the embassies.

There have been no known at-

tacks on ambassadors here, but

over the years lower-level Turkish

and Israeli officials have been

killed.

Mr. Lamb said the bodyguards

would be provided only to those

envoys threatened by terrorists. A

team of about seven agents would

be assigned to each ambassador.

Mr. Lamb said that an envoy

from one of the Gulf countries re-

turned home last summer to protest

what he regarded as inadequate

protection here. He would not

identify the ambassador, but said

he had returned after "making his

point."

"It was a country in which they

were giving our ambassador superb

protection," Mr. Lamb said. He

said the administration preferred

providing bodyguards to having

the ambassadors importing their

own armed men, who would be

unfamiliar with the area.

Overseas, the United States uses

marines to provide security inside

embassy buildings. In addition,

Mr. Lamb's office provides agents

to supervise overall security for the

embassy and its personnel.

But the embassy usually has to

rely on local security forces for

protection of the perimeter of

buildings and for bodyguards. Mr.

Lamb estimated that more than

half of the U.S. envoys overseas

required local bodyguards.

Of the estimated \$3.5 billion be-

ing sought through 1990, about

\$3.5 billion would be used for the

construction and renovation of

buildings, officials have said. The

department has proposed rebuild-

ing 62 embassies and other official

buildings, and about the same

number would undergo substantial

renovation.

On another aspect of security,

Mr. Lamb said that the State De-

partment was complying with a

congressional mandate to bring the

number of Soviet personnel in the

United States and the number of

Americans in the Soviet Union into

rough balance.

An initial contract to send about

two dozen Americans to provide

maintenance at the new U.S. Em-

bassy building in Moscow has been

awarded and the first contingent

will arrive in Moscow next month.

An additional 60 Americans will

be hired later next year to replace

Soviet clerks and other white collar

employees now at work in the U.S.

Embassy in Moscow.

## Politburo Member Loses Party Post as Gorbachev Consolidates Power

By Philip Taubman

New York Times Service

WASHINGTON — Viktor V. Grishin,

senior member of the Politburo,

has been removed from his job as

first deputy of the Moscow city Com-

munal Party, Tass announced.

Western diplomats said that the

removal of Mr. Grishin, likely to be

owed by his retirement from the

stature, was an important step in

consolidating Gorbachev's campaign

to centralize power.

Mr. Grishin has served on the

Politburo for nearly a quarter cen-

tury. He was made a candidate,

winning, member in 1961 un-

der Nikita S. Khrushchev, and rose

to first deputy in 1971 under Le-

onid Brezhnev.

As the official Soviet news

agency, Tass said Tuesday that Mr.

Grishin was "relieved of the duties

of first deputy of the Moscow

City Committee in connec-

tion with his retirement."

He city committee met Tues-

day with Mr. Gorbachev present,

agency said.

As said that Boris N. Yeltsin,

a national party secretary for

construction industry, had been

named to the Moscow city post,

which is one of the most powerful

posts in the party.

The incumbent frequently has been a member of

the Politburo.

The removal of Mr. Grishin was



Viktor V. Grishin

that Mr. Grishin, along with other

longtime members of the Politburo,

tried to block Mr. Gorbachev from

assuming power after the death of

Konstantin U. Chernenko in

March. In the diplomats' view, Mr.

Grishin may have been a rival can-

didate for the office of general se-

cretary of the party.

Earlier this year, Grigori V. Ro-

manov, another Soviet leader con-

sidered to be a rival of Mr. Gorba-

chev, was retired. Mr. Gorbachev

has directed the removal of dozens

of ministers and regional party

leaders in recent months.

Western diplomats said recently

that Mr. Gorbachev's power, though

considerable and steadily

growing, was not absolute and that

he faced opposition within the

leadership.

Mr. Yeltsin, the new Moscow

city leader, represents a younger

generation of professionally

trained managers promoted to top

jobs this year.

He rose to prominence as a re-

gional leader in Sverdlovsk, in the

Urals industrial district, and was

brought to Moscow in April to be-

come chief of the Construction De-

partment in the Central Committee

secretariat, which carries out the

policies made by the Politburo. In

July, he was made one of the na-

tional party secretaries under Mr.

Gorbachev.

The press campaign against the

removal of Mr. Grishin was

not unexpected. Since midsummer,

the work of the Moscow city party

has been subjected to increasing

criticism in the press.

Though supporting Mr. Gorba-

chev's policies in public, Mr. Gri-

shin has been linked by Soviet offi-

cials and Western diplomats to

opposition within the Kremlin to

Mr. Gorbachev.

The diplomats said they gave

credence to unconfirmed reports

## Hijacked Soviet Plane Lands in China

The Associated Press

BEIJING — A hijacked Soviet

plane that had run out of fuel

landed in China last week, and its

passengers and crew were returned

to the Soviet Union two days

later, the Chinese Foreign Ministry

said Tuesday.

Ministry spokesman, Ma Yuz-

huo, speaking at a regular news

conference, said the plane had

landed in the northeastern

part of the country and that the

crew and passengers were being

housed in a hotel.

He said the plane was bound

for the Siberian city of Chita to

ad to alter its course as a result

of forcible actions of an armed

criminal on board, and landed in

the northeastern part of the Peo-

ple's Republic of China.

Tass did not say what happened

to the hijacker, when the incident

occurred, what route the plane was

flying, or where it landed in China.

It said only that "Chinese

sides adopted measures for find-

ing the plane and returning the pas-

sengers and crew to the motherland

as soon as possible." It thanked China

for its "spirit of good neighborly

cooperation."

A Chinese official who identified

himself only as Mr. Zhao said ear-

lier that the Soviet plane was bound

for the Siberian city of Chita to

North Korea when hijackers

sought to divert it to South Korea.

The Antonov-24 propeller air-

craft ran out of fuel and made an

emergency landing on flatland in

northeast China, he said.

It later was flown to Beijing

pending a settlement of the in-

cident, said the official, who was

from the city government of Hailar

in Inner Mongolia. He said the

plane landed in Gannan in Hei-

longjiang province, which is near

the border with Inner Mongolia.

Chinese and East European

sources reported that the plane

carried 50 people.

Mr. Ma issued a brief statement

(Continued on Page 5, Col. 1)

### INSIDE

an outsider has issued a state-of-the-art challenge to British new-

Page 2

recent attacks on Whites appear to have widened the gulf in South

Page 2

lowest Elms erupted during earth tremors. One person was killed

Page 2

resident Ronald Reagan was reportedly 'fully aware' of the scope

Page 3

a letter to Mikhail S. Gorbachev, President Reagan has proposed

Page 3

INSIDE/FINANCE

idea decided to buy helicopters from Britain's Westland company

Page 7

valuable goods orders to U.S. factories rose in November, the

Page 7

statement said.



# An Outsider Issues a State-of-the-Art Challenge to Fleet Street

By Joseph Lelyveld  
New York Times Service

LONDON — Eddie Shah works from an office about three miles from Fleet Street, the natural habitat of English newspapers.

He has never set foot in a Fleet Street newspaper, he says, and has never laid eyes on a Linotype machine, the outmoded hot-metal printing machine still in use on every national newspaper in Britain because of the inflexible resistance of most labor unions to the introduction of new technology.

Yet, in a period of upheaval on Fleet Street, Mr. Shah's name comes up quickly in any conversation on the future of the industry in a nation that remains ravenous, despite television, for printed news and opinion, printed gossip and — in the popular tabloids — printed photos of bare-breasted women.

Mr. Shah, 41, broke into the business in the provinces as the publisher of a string of giveaway papers. He may not be of the Fleet Street world, but he is the vanguard of the technological revolution that is finally looming.

Ten weeks from now, on March 4 or 5 according to present plans, the first editions of his new national tabloid called Today will roll off the presses at four satellite printing plants around England.

Aimed at youthful and upwardly mobile middle-class readers and produced from what was designed to be a state-of-the-art newsroom, it will be the first national daily in Britain to have been designed entirely with Linotype machines and the trade unions whose members operated them.

Mr. Shah's Today will not only start with the technology, in common use in North America and much of continental Europe for more than a decade, that enables editors to set type by pushing a button on a video terminal. But it also aims to be one of the first major papers anywhere to dispense with cut-and-paste layout operations; like the editing, the design and makeup of its pages will be handled on display terminals.

In addition, it will be the first British daily capable of producing and transmitting color pages from its own plant, using the latest computerized equipment.

Starting from scratch with a reported \$30 million from outside investors and a staff of only 500 — compared with 6,500 on the slumping Mirror — Mr. Shah has run a detour around the union battles that much less ambitious efforts at technological innovation have provoked on Fleet Street.

He won a major confrontation two years ago with the printers union, which placed his provincial papers under siege to force him to maintain a closed shop. He insists he is not anti-union — Today has signed an agreement with the electricians union — but he rules out closed shops.

Unless his editorial product is a complete failure, Mr. Shah is likely to turn a larger profit in his first year than the whole of Fleet Street combined.

Last year, he pointed out in an interview, Britain's nine national dailies and eight Sunday papers had total revenues of close to \$2 billion and total profits of scarcely \$15 million; this year, he said, there probably would be higher revenues but a net loss.

If Mr. Shah proves that it is possible to break into the national competition from outside Fleet Street, he will inevitably have imitators. That prospect, plus the losses that some of the old mainstays are now suffering, lies behind the industry's current turmoil.

Control of three of the six highest circulation dailies — The Mirror, the Daily Express and the Daily Telegraph — has changed hands in just over a year. The three papers together sell more than six million copies daily, but each is losing money, mainly, their owners contend, because of overstaffing.

Mr. Shah's challenge to Fleet Street — symbolized by his decision to situate his paper at the other end of town, near the West End in Piccadilly not far from the Tate Gallery — will go beyond technology.

A hulking figure who looks like a retired football linebacker going to fat, he means to be a new kind of publisher producing what will be, for Britain, a new kind of paper.

Fleet Street, like much of Britain, has suffered from elitism, he says. Publishers have used their papers to advance their views, regarding it as their right to tell readers what to think. There is no need to wait till the next election to know that the Mirror will be the only

Unless his editorial product is a complete failure, Mr. Shah is likely to turn a larger profit in his first year than the whole of Fleet Street combined.



Eddie Shah at his printing plant in Warrington, England.

paper to support the Labor Party, or that the Telegraph will stand, as always, with the Conservatives.

By contrast, Today will cast itself as an independent voice, reflecting the views of an independent readership.

Asked whom his paper would back in the next election, the shirt-sleeved publisher replied: "How can you know that three years ahead of time? Papers may make up their minds as far ahead as that, but people don't."

Mr. Shah was born in England. His mother was British; his father was of Iranian stock, by way of India. His full name is Selim Jehan Shah.

Important newspaper publishers frequently make their way to the House of Lords. Asked if he could see himself as Lord Shah, he said he did not believe that people who influence public opinion should accept titles from the government.

"I wouldn't take it anyway," he said.



Winnie Mandela, the wife of the jailed black nationalist leader Nelson Mandela, was given a Christmas card Wednesday by Trevor Mamel, a leader of the anti-apartheid United Democratic Front, to deliver to her husband.

## 4 South African Blacks Slain by Police, Militants

Washington Post Service

JOHANNESBURG — Four more black South Africans died Wednesday as racial unrest continued unabated on Christmas Day.

One of the blacks was killed when police opened fire several times on crowds in a township 36 miles (58 kilometers) north of Cape Town. The other three died in attacks by militants on other blacks whom they regard as collaborators in the apartheid system of segregation.

On Monday, miners stoned a white security officer to death and two blacks were killed by rubber bullets in a clash at a gold mine near Johannesburg.

Meanwhile, South African whites reacted with anger and alarm to the deaths of five whites in a bombing near Durban on Monday.

## Attacks on Whites Harden Attitudes in South Africa

By Alan Cowell  
New York Times Service

JOHANNESBURG — Last week, South Africa's government-run radio had two events involving deaths to report: the killing of six whites in a land-mine explosion near the border with Zimbabwe and the deaths of several blacks in a bus accident.

Referring to the whites, the radio seemed to suspend the nation's normal racial classifications, and referred to them simply as "people."

By contrast, it drew a distinction in describing the bus accident, saying that those who had died were blacks, as if that somehow softened the tragedy.

After decades of rule by racial distinction, the varying descriptions come as no surprise here. But, after a fatal bomb attack Monday in the white seaside resort of Amanzimtoti, just south of Durban, the racial demarcation — a demarcation, in South Africa as elsewhere, not simply of color but of prejudice and attitude — seems to have assumed harsher implications.

More than 1,000 people have now died in political violence since September 1984. It has been the worst bloodshed since the wars a

century ago and early this century that pitted Britons and Afrikaners and black Africans against one another for the prize of a continent's wealthiest nation.

Most of those who died have been blacks. Some have been as

### NEWS ANALYSIS

young as the three toddlers who were among the five dead in the explosion near Durban on Monday.

A reporter, over the last year, might retain twin images of this torn land — the truncated mound of sand below the blue gum trees that marked the grave of a two-year-old black in Cape Town, who had choked on tear gas fired by the police just after Christmas, and the smear of red blood on a white plastic chair where a small, white life expired in Amanzimtoti just before Christmas.

A sentimentalist might say the children, had they ever met, might have played with one another were it not for the fact that South Africa has mortgaged its children's future to a past of separation and hatred.

Yet, for those who support the Afrikaner minority that wields power in this divided land, the imagery is different. Black death, to many whites, is but a consequence

of the enforcement of what is called law and order.

The slaying of the five whites near Durban, touching the raw nerves of those who control the power of the government, by contrast, seems to those same people a hurt and a challenge that must be met with the punishment that history's overlords reserve for their underlings.

The consequences stretch far beyond the shattered glass and blood-stained linoleum of the shopping mall in Amanzimtoti. If there was a mood among the whites who saw the bloodshed in Amanzimtoti, other than shock, it was a desire for vengeance.

In recent days, it has seemed to whites, the nature of the war between apartheid rule and a restive black majority has changed, fundamentally, and probably irreversibly.

"Terrorism is becoming a new reality in South Africa," said Business Day, a newspaper that frequently criticizes the government, referring to the land-mine explosion and the Amanzimtoti bombing.

"The response, predictably, is a crackdown by the authorities," it said.

The bomb explosion Monday seems to have been as much a watershed for the Afrikaner National

Congress, outlawed for a quarter of a century, as it was for whites.

The organization has not taken responsibility for the explosion, but the government and many whites have blamed it.

Over the last year, the Congress has built up a remarkable respectability among South African whites: leading businessmen and newspaper editors have made the pilgrimage to Zambia to meet with its leaders; churchmen and Afrikaner students, too, have sought to follow the same route, and its own sense of unprecedented influence over South Africa's future has burgeoned in direct proportion to the continued protest of the nation's segregated black townships.

Increasingly, the Congress has been cast as the principal combatant in the war against the white authorities, and the bomb blast Monday hardened the lines. Many South African commentators believe, however, that the result will not be a weakening of Afrikaner resolve, but a strengthening of it that will prolong the nation's crisis.

Conciliatory gestures by the whites are virtually ruled out by the recent killings of whites — far fewer in number than black deaths, but far greater, in their impact, on those Afrikaners who have wielded power in South Africa since 1948.

## Angola's Religion: Christianity Gaining on Marx

By James Brooke  
New York Times Service

LUANDA, Angola — On Karl Marx Street, a rich chorus of African voices brooded passively a little while ago. "God gives you love, God gives you peace, shalom, shalom."

Audible through the open windows of Our Lady of Carmo Church, a youth group was holding its weekly Sunday session of prayer, discussion and song.

Composed of 30 adults ranging in age from 18 to 25, the group represented a generation of Angolans who grew up under Marxism and are now fueling a religious revival.

"Maybe the forbidden fruit is the most desirable," a man said in explaining the revival. "Our Sunday school has increased from 150 children in 1976 to 900 today."

Christmas here has been officially renamed "Family Day." Carnival, traditionally held before Lent, is now celebrated as "Carnival of Victory" with celebratory dancing under posters of Marx, Engels and Lenin.

But despite a decade of these and other moves against religion, Pres-

ident and Roman Catholic leaders say churches throughout Angola are packed on Sunday mornings. The few seminaries still open have to turn away as many as four out of five candidates for the lack of space, they say.

The churches are growing by 8 percent to 10 percent a year, said Emilio de Carvalho, the presiding bishop of the United Methodist Church of Angola. He said that his church, one of the largest Protestant denominations here, had grown to 90,000 today from 42,000 in 1974, on the eve of independence.

This religious renaissance is taking place in a society that is one of Africa's most orthodox Marxist regimes.

According to a report issued this week by the Central Committee of the ruling Popular Movement for the Liberation of Angola, "the Party should put more attention to the propagation of atheist conceptions as expressed by Marxist-Leninist theory."

Although the constitution guarantees freedom of religion, the official policy over the last decade has ranged from tolerance to repression.

Shortly after independence, the Roman Catholic Church, which many Angolan nationalists saw as an ally of Portuguese colonialism, was harshly attacked. In 1977, Angolan bishops protested in a pastoral letter written in frank language rarely heard here.

"Freedom of expression has almost disappeared," the bishops wrote. "The Marxist system is presenting itself as a new religion."

The regime reacted by nationalizing all church schools, hospitals, universities, most seminaries, and most of the warehouses and property of the Roman Catholic relief agency Caritas.

Today, a former Dominican convent is used as the National Party School. The broadcast studios of Radio Ecclesia, the former Catholic radio station, are now a school for radio technicians.

A former religious retreat outside Luanda has been used as a barracks for Cuban soldiers. A Catholic-owned printing press is now used by the government's Department of Information and Propaganda.

The state campaign against reli-

gion largely spared Protestant churches, many of which had been partly clandestine in the last decade of Portuguese rule.

In addition, by 1982, the authorities apparently realized that the campaign against religion had alienated many Angolans and may have driven some into the arms of Jonas Savimbi's anti-government rebel force, the National Union for the Total Independence of Angola, or UNITA.

In late 1982, the architect of the campaign, Ambrosio Lukoki, the party secretary of ideological affairs, was dismissed. Since then, an uneasy truce has prevailed between church and state.

In the countryside, religious life often has fallen victim to the civil war. Catholic leaders complain that the guerrillas have kidnapped 60 of their foreign missionaries, forcing many missions to close.

But in the cities, church life is robust. "The most important thing is that the church can live without buildings," said a Catholic missionary who has worked here for 40 years. "We are a poor church, but we are stronger than ever before."

## WORLD BRIEFS

### Mount Etna Erupts; 1 Killed, 14 Hurt

CATANIA, Sicily (Reuters) — Mount Etna erupted Wednesday, spewing streams of molten lava from its side. Accompanying earth tremors flattened a hotel where five families were spending Christmas, killing a man and injuring 14 persons, rescue workers said.

Officials said the eruption was coupled with three earthquakes. They said that no houses or villages were in immediate danger and that no other buildings were damaged by the quakes.

Geologists said that the largest earthquake's epicenter was directly under the hotel on the slopes of Mount Etna. The eruption sent three streams of lava oozing down the side of the mountain. Two smaller quakes followed, but geological experts said that no more big tremors were expected.

### 50 Vietnam Refugees Reported Slain

UNITED NATIONS, New York (NYT) — Fifty Vietnamese refugees were slain and 10 women were raped last week when their boat was intercepted by pirates in the South China Sea, a spokesman for the UN High Commissioner of Refugees reported.

The victims were among a group of 80 refugees who fled Vietnam for Malaysia on Dec. 17, the spokesman, Leon Davies, said Tuesday. Twenty-nine survivors, mostly women and children, sailed into Malaysia and requested asylum there Thursday, he said. Another survivor was rescued by Malaysian fishermen.

Reports from the high commissioner's office said the pirates were Thai fishermen. The location of the attack was unknown. Pirates have killed nearly 1,450 refugees and raped more than 2,300 women in the South China Sea since 1980, authorities have said. The most recent incident is the third large-scale slaying to have taken place there in two years.

### Zaire Frees Foreign Soldiers on Plane

KINSHASA, Zaire (Reuters) — Zaire has freed 44 foreign soldiers who were on a plane that had an emergency landing on its territory. Kinshasa radio reported Tuesday night.

The 40 Cubans, three Angolans and a Cameroonian were banded over to the Angolan deputy foreign minister, Venancio de Moura, after he met President Mobutu Sese Seko on Monday, the radio said. Mr. de Moura left with them later for Angola, it said.

The Soviet-built Antonov military transport plane was flying from the town of Luena in Angola to the Angolan enclave of Cabinda when it landed in Zaire 180 miles (about 300 kilometers) southeast of Kinshasa on Dec. 1. The soldiers set it on fire and destroyed documents. The Cuban deputy foreign minister, Jorge Bolanos Suarez, told Mr. Mobutu in Paris last week the aircraft had run out of fuel and lost its way.

### FBI Tapes Allowed for Donovan Trial

NEW YORK (NYT) — A New York state judge has approved the use of secretly recorded tapes in the larceny and fraud trial of Raymond J. Donovan, a former U.S. labor secretary, and nine other men, and said that he would set a date Jan. 6 for the start of the trial.

Justice John P. Collins, of State Supreme Court, ruled Monday that the tapes had been legally obtained in 1979 by the Federal Bureau of Investigation in an organized-crime investigation and could be used as evidence in the state trial of charges that the defendants participated in a scheme to defraud the New York City Transit Authority of \$7.4 million on a Manhattan subway construction project.

However, the judge rebuked the FBI's New York office for "disorder," "lack of leadership" and "chaos" in conducting a largely unsuccessful inquiry into a reputed Mafia ring that was believed to have its headquarters in a South Bronx meatpacking plant.



Raymond J. Donovan

### China Assails Kremlin on Afghanistan

BEIJING (AP) — China denounced the Soviet presence in Afghanistan on Wednesday, saying that it undermined regional stability and threatened China.

The criticism was delivered by a Foreign Ministry spokesman, Ma Yuzhen, at a news briefing. It came two days after Li Peng, a deputy prime minister, met in Moscow with Mikhail S. Gorbachev, the Soviet leader. That was the highest-level meeting between the two countries since 1969.

Mr. Ma expressed China's support for the guerrillas fighting the Soviet-backed government in Afghanistan and repeated Beijing's demand that Moscow withdraw its troops, estimated to number 115,000.

### Curfew Is Imposed in Town in Punjab

CHANDIGARH, India (Reuters) — An indefinite curfew has been imposed on the Punjab town of Gurdaspur after at least one person died and eight were injured when police opened fire to break up Hindu-Sikh riots, a senior official said.

The official in the state capital of Chandigarh said the shooting was ordered late Tuesday after police using riot sticks and tear gas were unable to disperse groups of Hindus and Sikhs bathing with iron rods, bricks and stones.

He said the clashes erupted when supporters of the rightist Hindu Shiv Sena group attacked some Sikhs over several temporary wooden shops erected by the Sikhs in the town about 12.5 miles (20 kilometers) from India's border with Pakistan.

### For the Record

President Augusto Pinochet of Chile met with the archbishop of Santiago, Cardinal Juan Francisco Fresno, for the first time in two and a half years Tuesday. But the cardinal refused to say a private Mass for the president in the government palace.

The Algerian National Liberation Front party, which has ruled the nation since independence in 1962, opened an extraordinary congress Tuesday to approve changes in a national charter adopted in 1976 under the late President Houari Boumedienne.

The death toll rose to 10 from a train crash Sunday in northern Italy as rescue workers recovered four more bodies, the police said.

China announced the appointment of a new governor of Xinjiang, the strategic northwestern region that runs along the Soviet border. Tamar Dawamat took over from Ismail Amat.

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# INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

## Winnie Mandela's 'Crime'

To appreciate the bullying nature of the South African government and its mindless resort to coercion, you have first to understand the "crime" committed by Winnie Mandela. She went home. That's it. Mrs. Mandela, wife of the long-imprisoned leader of the African National Congress, Nelson Mandela, and a strong leader in her own right, spent years under an oppressive banning order, combining internal exile and severe restrictions on her daily activity, which she defied in a variety of small ways. Recently, the South African government, in what it seemed to regard as an act of great generosity, eased the terms of the order that had required her to live in remote Brandfontein in the Orange Free State, but enjoined her from living in her home in the Black township of Soweto near Johannesburg. Twice she went there and twice she was rounded by police, who came into her house, pushed her around and dragged her from the premises.

We stress the simple and profoundly nonviolent character of this so-called "crime," not just to point out the disproportion between what Mrs. Mandela did and the reaction of the security forces, although that will surely strike people here as yet further evidence of the brutishness of the South African government. We stress it also because it so clearly reveals how untenable and self-destructive is the course that government has chosen.

To an American visitor or even an American onlooker from abroad, it often seems incomprehensible that there has been so relatively little peaceful protest or resistance by blacks and their white sympathizers in South Africa. Why do so many people simply walk through the prescribed doors and submit to the painful,

rigorous separations, indignities and inhibitions of apartheid? Where are the sit-ins and other familiar forms of civil disobedience? The answer has been that the white government's reaction to such gestures when they were undertaken — opening fire on peaceful resisters — long since discouraged such action. The only recourse, it would then be argued, was the violent clandestine attack, the growing guerrilla enterprise, responding gunfire.

We have surely seen more of the latter activities in recent months. Yet nothing has had the power, emotional and moral, in our view, of the expulsion of Mrs. Mandela from her own home and her determination not to submit to the tyranny of the government. Her resistance shows, first, just how electrifying such an organized peaceful resistance could be. And it shows, second, how pitiful and doomed and evil is the apartheid fantasy the government seeks to impose and maintain: Grown men running around threatening physical punishment for those who merely go to the wrong (i.e., forbidden) place at the wrong time or, under the terms of various banning orders, say the wrong thing to the wrong number or kind of people on the wrong occasion. What fear they must live in! How preposterous the "security" they have fashioned for themselves! It depends on a whole nation's accepting their elaborate protocols of who may be where when and what may be said when they get there.

Winnie Mandela's defiance is her dignity. The guys with guns secured the house. But there was an empty victory. By its act the South African government revealed not its strength, but its fear and weakness.

— THE WASHINGTON POST.

## Setting the Rules for Military Intervention

By Jonathan Power

"The Law of Nations." He wrote: "If a prince, by violating the fundamental laws, gives his subjects a lawful cause for a national revolt against him, any foreign power may rightfully give assistance to an oppressed people who ask for its aid."

Today the general consensus on international law is far from the philosophy of Vattel. Fighting for freedom and democracy are not in themselves considered to be sufficient

country may answer the request of a beleaguered government that is fighting an insurgency. For example, it is within the right of the Salvadoran government to request American help to fight the guerrilla rebellion. Extrapolated from this is an argument sometimes deployed that the United States is justified in aiding the "contras" because this is a way of undermining the Nicaraguan support for the insurgency in El Salvador.

outside help from the United States. But this will require looking into under a microscope. Moreover, Nicaragua will say Cuban and Soviet military support received both before and since the contra activity is more in the nature of general aid than direct counterinsurgency support.

This may well be the court's debating point, not Vattel's standards of oppression and justice, nor modern concepts of the relative worth of democracy and dictatorship.

This literal rendering of international law bothers some democratically minded scholars and lawyers. One international lawyer, Lloyd Cutler, legal counsel to Jimmy Carter, the former president, argues that outside intervention should be allowed if the insurgency is manifestly pro-democratic fighting a totalitarian regime and the repressive government itself is receiving aid from outside, even if it is only general support not engaged directly against the rebels.

Yet even if this were accepted U.S. support for the contras could hardly be justified since the democratic credentials of the contras are, to say the least, confused. The justices of the World Court, drawn from the wide ideological membership of the United Nations, will not give this argument the time of day.

Mankind can only live tolerably if there is law. This we usually accept at home, in our own countries. It is the duty of political leaders to tell us that this is the only way to build a civilized planet. Ignoring the World Court and 200 years of evolving international law is the way of small town politicians, not national statesmen.

International Herald Tribune.  
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### Ignoring the World Court and some 200 years of evolving international law is the way of small town politicians, not national statesmen.

onus bellum. Each nation has the right to its own independent integrity unless it itself breaks the rules by attacking another. Conversely, as the UN Charter makes explicit, the only just cause for going to war is self-defense. Yet although this is written into the UN Charter and into the charter of the Organization of American States it has never been tested in a court of law before.

So now that it is being put to the judicial test are there any mitigating arguments that the World Court could take into consideration?

It is widely recognized that when a civil war or insurgency has produced such a degree of chaos that law and order have broken down, outsiders have the right to enter and rescue the nationals. But this does not apply in the Nicaraguan case.

Less recognized, but nevertheless widely supported, is the view that a

However, this would stand up better if the forces the United States is supporting against the Nicaraguan government were primarily those of El Salvador's government.

The rules of El Salvador have never shown any interest in turning their guns on Nicaragua. This is not simply a case of expediency. The fact is that the United States has never been able to prove convincingly that the Nicaraguan help to the Salvadoran rebels has been anything more than a trickle.

A third argument, following from the above, is that once a country aids another to help to defeat the rebels then the insurgents also have the right to ask for outside help. Would this let the Reagan administration off the World Court hook? After all, perhaps the Nicaraguans did seek Soviet and Cuban support to put down the resistance before the contras received

## For Sanity's Sake, Tax Oil

America, running a \$200 billion deficit for the fourth consecutive year, desperately needs to reexamine its finances. Congress knows that and so does the president. They've just committed themselves by law to the deficit \$55 billion next year and eliminate it entirely by 1991. Now the opportunity to take a long stride toward that goal is enhanced by the collapse of the Organization of Petroleum Exporting Countries, the oil cartel. The way to do it is to tax imported oil.

Doing so in this time of declining prices would raise huge sums for the Treasury without triggering inflation or causing hardship. Hardly anyone would feel the pinch. Gasoline and heating oil prices would reflect an average cost of about \$28 a barrel of crude.

If the collapse of OPEC cuts the price to \$20, as is now anticipated, an \$8 fee on each imported barrel would have the effect of paying the United States what it has been paying to foreign oil producers. The treasury would be enriched by \$30 billion — \$15 billion directly from the import tax and another \$15 billion in income and windfall taxes on domestic oil.

An import fee offers additional benefits. Most taxes, even if necessary for revenue, are wasteful because they drive a wedge between real costs and prices, discouraging effort and reducing demand. But an oil import fee would actually improve efficiency, forcing consumers to absorb the hidden costs of dependence on unstable foreign supplies.

Those hidden costs can be enormous. The first oil shock in 1973-74 sent the world into a recession that reduced output by a trillion dollars. Another shock might be easier to absorb but it would still be costly. At the least, oil consumers should pay the true cost of the

product, which includes the billions spent on military preparations to defend foreign oil fields and shipping lanes.

A further benefit is that consumers alone would not pay the entire \$8 import fee; a portion would be paid by foreign oil producers. The higher the price, the lower the demand for oil and gasoline. And the lower the demand, the lower the world price for crude. Some of the income of foreign oil exporters would thus be transferred to importers; Senator Gary Hart, a Democrat of Colorado, estimates that about one-third of an import fee would, in effect, be rebated to consumers.

Irresponsibly, Americans have refused through all the wrenching years of high oil prices to use an oil tax to retain some revenue for themselves. Politicians fear the public would revile any plan to tax oil at home rather than enrich Arabs abroad. But in a time of falling prices, there's every reason to believe that oil-producing states like Texas would support an import fee. The fee, after all, would increase demand for domestic oil, which in turn would create jobs and revenues.

Yes, President Reagan opposes any new taxes that he would veto even this sensible one. But, as will soon be clear, federal spending cuts alone will not suffice to reduce the deficit on the schedule required by law. Even Mr. Reagan may prefer some taxes to gutting his military buildup. And he would not be wrong in contending that an oil import fee is less a tax than a charge on the use of a public resource.

The president favors user charges in other fields. Why, then, reject charges on oil imports that create military obligations and threaten the security of the United States?

— THE NEW YORK TIMES.

## Other Opinion

### The Ban on Satellite Killers

President Reagan said after his Geneva meeting with Mikhail S. Gorbachev, the Soviet leader, that the summit should be judged not by today's words but by tomorrow's deeds. The vote by Congress to stop further testing of satellite-killing weapons until and unless the Soviet Union resumes tests of its own was a deed that takes Mr. Reagan at his word.

Satellite killers are the ideal pieces of hardware for experimenting with a concept of arms control by mutual restraint. It is an idea that attracts many defense analysts.

The weapons, known as ASATs, are ideal, first, because nobody needs them. If being able to shoot out an enemy's satellite had any value in a crisis, it would be very slight, far outweighed by the dangers of panicking one side into firing in all directions if some satellites were destroyed by accident.

Stopping tests while the only such weapons in existence are an American system only slightly less crude than a similar Soviet system

makes sense. The real danger with ASATs is not what they can do now to low-flying satellites but what they might do to far more important communication satellites.

Banning ASAT testing also will help keep research on "star wars" honest. Some "star wars" tests eventually will violate the 1972 ABM treaty that prohibits widespread ballistic missile defenses. But some of those tests will look much like ASAT tests, and because satellite killers are not covered by the treaty, the "star wars" tests could be explained away as permissible. If neither power is testing ASAT systems, neither can disguise space defense tests as satellite killer tests.

If the only way to continue space tests would be an open break with the ABM treaty, then the logic of negotiating might finally dawn on the White House. The choice would be between continuing a "star wars" program that may never work and breaking a functioning ABM treaty that gives Americans more protection than the Russians.

— Los Angeles Times.

### FROM OUR DEC. 26 PAGES, 75 AND 50 YEARS AGO

#### 1910: Merry Minstrels Wake Taft

NEW YORK — President Taft was rudely awakened from sleep last night (Dec. 24) by old-time minstrels, who sang a long selection of Christmas carols, terminating with "Hail, Smiling Morn!" immediately beneath his bedroom window at the White House. The President finally arose, donned a gorgeous blue bath-robe, opened the window and exclaimed: "Thanks very much. God bless you, merry gentlemen!" Not until then did the minstrels depart. Meanwhile, Mme. Luisa Tetrazzini fulfilled her promise to sing in a San Francisco street on Christmas Eve. One hundred thousand persons, largely poor Italians, assembled to hear and applaud the diva, who sang from the Lotus Fountain, in the Italian quarter. It was a perfectly warm and beautiful evening.

#### 1935: Christmas in a Country at War

ROME — Christmas wasn't merry in Rome this year. The sad gravity which weighs over this country at war was more visible than any time before. The streets were not animated and there was no hearty celebrating until the early hours of dawn. Restaurants and clubs have to close early now to save light. It was visible that the Italian population could not forget the dark clouds hanging over the country. Some 250,000 Italian boys are spending Christmas thousands of miles away in the tropical climate of the Ogaden desert or in the barren hills of the Tigris. It had been hoped that peace negotiations could bring some happy results for Christmas. Now that all hopes have been shattered, everyone understands that the war in Ethiopia will be difficult and long.

## Life at the Top: Trust Must Outweigh Fear of Spies

By Philip Geyelin

WASHINGTON — In the privacy of his taped-recorded office, Richard Nixon called George Shultz a "candy ass" when, as secretary of the treasury, Mr. Shultz refused to give Mr. Nixon's men access to the tax returns of the former president's "enemies." Considering the source and the circumstances, that's the next best thing to a Medal of Freedom.

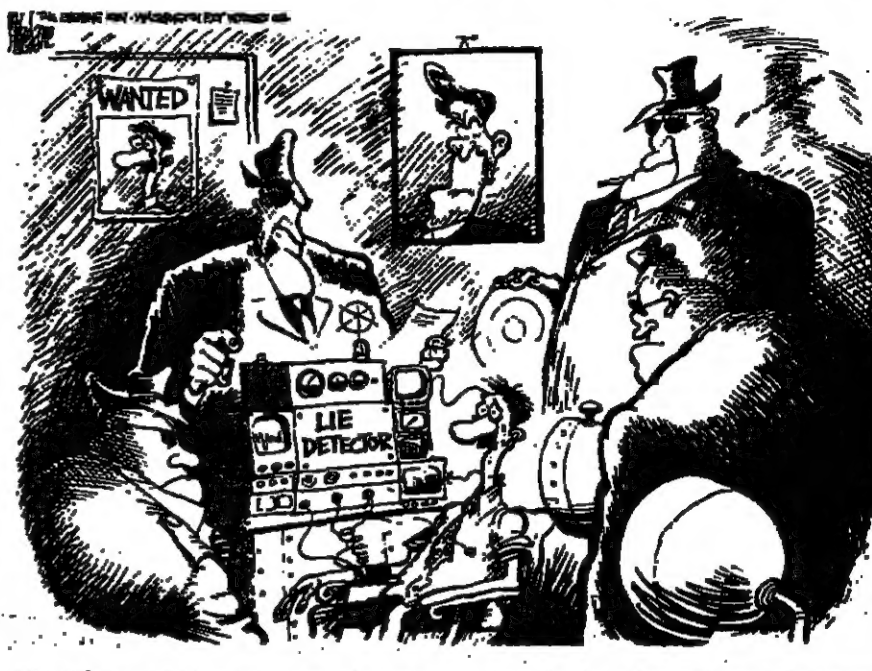
Now, Mr. Shultz as secretary of state has once again taken a stand on principle and his president's men are once again doing him the same sort of backhanded honor. They are busy whacking Mr. Shultz with anonymous slurs on his loyalty and fitness for office. Mr. Shultz refused to submit to Mr. Reagan's efforts to unmask spies by administering polygraph (lie detector) tests to the people he has entrusted with the highest offices in his command.

Do not be put off the point of principle by the president's second thoughts and lame retreat: his scaling back of the original directive, his slap-happy suggestion that he would exclude himself as well as Mr. Shultz, if the secretary is all that squeamish. The original impulse is what's interesting. An administration's character is better judged by its initial inclinations in the dark of night than by its knuckling under to public pressure in the light of day.

The point of principle has to do with old-fashioned values like honor, dignity and integrity. And the implications run far beyond the potential of ruining reputations and careers by putting them at the risk of a notoriously unreliable piece of machinery. The implications go to the mind-set of the president and of those who pressed the polygraph upon him as an instrument of government.

What the president would have if he could is a sweeping expansion of a practice, earlier administrations routinely employed for strictly limited purposes, to control the security of a narrow range of sensitive intelligence operations. Those who have enlisted in that business surrendered more than a few of the rights of expression and freedom enjoyed by other government workers.

Even the president's efforts to meet most of Mr. Shultz's objections (polygraph examinations will now be confined to use in conjunction with other investigations and security procedures in espionage cases) are scarcely reassuring unless you know what is meant by "espionage." The espionage laws, dating back to 1917, are loose enough to have allowed the Nixon administration to use them to win an indictment against Daniel Ellsberg for purloining and distributing the Pentagon Papers in 1971.



The Reagan administration apparently reads them the same way, having successfully prosecuted Samuel Morison, a Naval Intelligence analyst, for espionage in a case involving the leak of classified photos of Soviet aircraft carriers to a British publication in 1984.

We are talking, then, about plugging leaks, not necessarily by master spies, and not necessarily to enemy agents. The Reagan administration, that is to say, is in the same "plumbing" business as was the Nixon administration, if not on the same scale or by the same criminal means. But it is acting out of the same overwrought sense of insecurity. Mr. Reagan was apparently egged on by his director of central intelligence, William Casey, and Defense Secretary Caspar Weinberger, who both seem to believe that polygraph tests are so good for their own employees that they should be good for everybody.

The administration has good reason to be alarmed by the recent spate of espionage cases. Clearly they call for a tightening of security. But in almost every instance, conventional techniques and standard practice have been revealed to be astonishingly lax. And in at least one case, involving a Chinese agent who apparently worked from within the CIA for 30 years and was undetected by polygraph testing, the technical

argument for the widespread use of lie detectors has been called into question.

But the case for their use on the scale that the president apparently has in mind collapsed completely under the weight of Mr. Shultz's principled arguments. I would ask you to let your imagination run. Picture some past American policy-making figures — Henry Stimson, George Marshall, Dean Acheson, Dean Rusk, Henry Kissinger or Clark Clifford — strapped into a polygraph, with wires or other devices measuring their pulse, their respiration and the sweatiness of their palms. Is that the image you cherish of those who guide your destinies at the highest level?

We know what we would think if that were the stated policy of the Soviet Union. What would we think of the British government of Margaret Thatcher or that of President Francois Mitterrand of France, as reliable allies, if they started wiring their cabinet ministers to lie detectors to see if they were behaving treacherously? And what, accordingly, would they be supposed to think of a leader of the free world who did so?

We should be cheered that there is at least one voice in the Reagan administration to remind us who we are and what we stand for.

Washington Post Writers Group.

## The Anglo-Irish Accord Will Fail Without U.S. Aid

By Kevin M. Cahill

NEW YORK — The time has come for the United States to contribute to peace and stability in Northern Ireland as it has done so generously and often elsewhere.

The Anglo-Irish accord, signed last month, is a historic step toward peace. It is, however, short on specifics, and without America's help it may well remain, to paraphrase W.B. Yeats, words, nothing but words.

The accord does not purport to settle the conflict. It would give Dublin a symbolic, advisory role in the affairs of Northern Ireland, but it guarantees nothing and offers no detailed program to end the island's civil strife. It promises no new funds or grants and confers no real power on either the Irish Republic or the beleaguered Roman Catholic minority in the north. Nor does it include any plans to reconstruct the bombed cities of Derry and Belfast.

It does, however, represent a political device through which peace and security may be achieved. The accord's purposefully vague declarations of cooperation are all that could be agreed upon now, but it recognizes, for the first time, that Dublin has a legitimate right to speak for the Catholic population in the north. This is an important, unprecedented gesture on England's part.

But if these dreams of peace are to become reality, more than fine words and gracious gestures will be necessary. Only steady jobs, decent housing and equal access to higher education — without which there is neither dignity nor personal freedom — will break the barriers of suspicion and paranoia in Northern Ireland. The success of the accord will depend ultimately on concrete changes, paid for with material aid. It is here that America can play an essential role.

It is an unflattering fact that America's major role in many international

agreements is to cushion the compromises required by sharing U.S. wealth. The Camp David accords, for example, were held together by vast financial aid to both Israel and

**Ireland receives almost no aid from the U.S. government in spite of strong U.S.-Irish ties.**

Egypt. In the same way, the United States ought to be willing to be the silent partner who makes a solution possible in Ireland.

There are many precedents for American aid in stabilizing troubled areas. The United States has poured hundreds of millions of dollars into Central America so that democracy might survive terrorism and oppression. Why not do the same in Ireland? It has spent hundreds of millions in Cyprus and Turkey to reconstruct towns destroyed by civil war. Why not in Derry? It has spent more hundreds of millions to build a subway system and upgrade transportation in Cairo. Why not in Belfast?

The contrast with Israel is the most striking. America allocates \$3.73 billion a year to Israel, most of it in grants. The usual arguments offered to justify this largesse focus on the strategic significance of Israel and on America's 37-year moral commitment to its survival. But Irish and U.S. ties date back at least three centuries. There are more than 40 million Americans of Irish descent, the heart of American life. It is not in the best interest of America to allow terrorism to flourish in its nearest European neighbor. Yet Ireland receives virtually no U.S. government aid.

U.S. legislation permits the transfer of \$750 million a year to Israel in tax-exempt charitable contributions and bonds. Other laws permit almost 95 percent of Israeli exports to enter America duty-free. But the American Irish have virtually no way to give tax-free assistance to their homeland. Nor is there any comparable aid to promote Irish exports.

Tax credits and investment guarantees for private American corporations willing to establish facilities in Northern Ireland could be supplemented by the United States. If this has been the policy of America else-

where, why not in Northern Ireland? More than a century ago, Charles Stewart Parnell, one of the heroes of Ireland's struggle for freedom, appealed to the American Congress: "You can now obtain for Ireland, without the shedding of one drop of blood, without drawing the sword, without one threatening message, the solution of this great question." His words need no amending today. The Anglo-Irish accord will not work without America's help.

The writer is president-general of the American-Irish Historical Society. He contributed this comment to The New York Times.

## LETTERS TO THE EDITOR

### Peace or Destruction?

The keyword in international politics seems to be peace nowadays. Look at all those peace initiatives. The game is to point the finger at the other as the aggressor. The world today abounds in aggression, small and big scale. That makes it easier for the big aggressor to disseminate his actions. The effort to demand one another as the culprit could escalate into a "declaration of peace." Just think of the efforts made by Messrs. Reagan and Gorbachev although the arms race continues.

In the Bible, a peace initiative is foreseen in the Millennium 1, 5:3. This points out that we have reached a vital point in the history of mankind and goes like this: "For when they shall say, Peace and safety; then sudden destruction will come upon them, as it shall upon a woman with child; and they shall not escape."

HENDRIK C. BLOK,  
Schindlegi, Switzerland.

### SDI: Time for Democracy

Having read your series of articles on the Strategic Defense Initiative (Dec. 18-20), I am left with one overriding conviction: The people of the United States must decide this issue for themselves. A national referendum should be called to determine whether "star wars" should proceed after a reasonable period of initial research has been completed.

The reason for this seems simple. It seems that none of the elected or appointed parties involved are exempt from their own, narrow interests. This applies to Congress as well as the administration and scientific community. The ultimate cost of SDI is too great to allow for normal representative decision-making. The stakes include the question of further escalation of the arms race and the eventual appropriation of such vast amounts of public resources as to materially and directly affect virtually every U.S. citizen.

## The Norms Of Persons Don't Apply

By Flora Lewis

PARIS — Especially at this holiday season come again the questions of what to believe about others. Is Mikhail Gorbachev sincere? Can the Russians ever really be trusted? There is no satisfying answer because these are the wrong questions to put on issues of foreign policy. It is not a matter of choosing a friend or a business partner and ignoring less agreeable people. The norms of personal relations don't apply to international affairs, neither in terms of affection nor of revulsion.

It can be safely assumed that Mr. Gorbachev is sincere in representing what he judges to be the Soviet interest. We can indeed trust the Russians to do what they can to look after themselves, their needs and aspirations. And they would be right to hold the same suppositions about President Reagan and Americans. Both sides have made stupid mistakes and costly miscalculations at times, but not for lack of national concern.

That is the real point. The Soviet Union exists, will not go away and cannot be ignored. Therefore America must deal with it. The appropriate question is: On what terms? The issue of sincerity is irrelevant. There is a mirror image of fear, distrust, suspicion on both sides, and the nature of the world's present circumstances will not dissipate it, although perhaps it can be eased a little. Americans are convinced that the United States arms itself only for defense and never uses force except on provocation and with high moral justification. The Soviets think the opposite.

These are perceptions. They cannot be proven. Argument will not transform them; involving good will cannot remove them. There are some fundamental U.S. and Soviet interests in conflict, and so long as that is true the two will be adversaries.

But there are also some fundamental U.S. and Soviet interests which converge. Managing the two countries' relations means finding ways to identify them, and then devising agreements that can work to contain the conflict and reduce the tension.

The most obvious common interest is the prevention of war, especially nuclear war but also conventional war with its high risk of escalation. Another is to prevent fights within their own countries and upheavals among them from luring superpowers into direct confrontation. This is more difficult and riskier, because the line to be drawn is less clear and each side's view of its own interests and obligations is less sharply defined.

As John Stremlau of the Rockefeller Foundation has put it, "In contrast to the rest of the world, both we and the Soviets have the luxury of having to worry about the behavior of only one superpower." His insight makes the point not only that others worry about both while each superpower trusts only itself, but also that it is the behavior and not the secret intentions of the other side that must preoccupy the United States.

In the long term, all international agreements depend for their fulfillment on a sense that they serve mutual interests. No state will indefinitely abide by an obligation that it sees as unilaterally disadvantageous if it can get out of it by hook or by crook.

So the test of agreements and rules of behavior has to be whether both sides are served, even if both sides have to make concessions, and whether the compacts are observed. That is why verification is all important, and why the terms of accord must make sense. Trust can only be a matter of each side trusting its own ability to read the other's actions.

That is also why ambiguity, a favorite tactic of some diplomats to skirt pesky obstacles, is more of a trap than a boon in U.S.-Soviet relations. It is very hard to make texts truly precise. The meaning of roughly equivalent words differs in the two languages. But accepting contradictory interpretations undermines the chances that agreements can endure.

This was at the heart of the breakdown of détente. Henry Kissinger thought he had tacit Soviet agreement to some rules of the road, he thought that the 1972 pledge not to seek "unilateral advantage" over each other meant that the Soviets would stay on their side. For him, it collapsed in Angola, although that was a civil war in which the United States had stakes but no better claim to direct involvement than Moscow had. The last straw was Afghanistan, an invasion attempting to end another civil war in Moscow's favor.

Neither trust nor mistrust can fix U.S.-Soviet relations. Good agreements can be reached so long as they are mutual, lucid, and verifiable.

The New York Times.

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## Calcium's Role as Dietary Mainstay — and Source of Dispute

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	Vol.	High	Low	Last	Chg.
Wang & A	3089	19 1/2	18 3/4	19 1/4	+ 1/8
NIPKops	3018	20 1/2	19 1/2	20 1/4	+ 1/8
GRIC & S	1737	15	14 1/2	15	—
AM Intl	1575	5 3/4	5 1/4	5 3/8	— 1/8
Dikes	1243	4 1/2	4 1/4	4 1/2	— 1/8
Womack	1184	1 1/2	1 1/4	1 1/2	— 1/8
Aceto	1171	1 1/4	1 1/4	1 1/4	— 1/8
Chem	961	1 1/4	1 1/4	1 1/4	— 1/8
Kervth	922	31	30 1/2	31	— 1/8
Taylor	901	10 1/4	10 1/4	10 1/4	— 1/8
HouOT	880	30 1/2	30 1/4	30 1/2	+ 1/8
TIE	784	4 1/4	4 1/4	4 1/4	— 1/8
NYTimes	775	60 1/2	60 1/4	60 1/2	— 1/8
Heater & C	772	20 1/2	20 1/4	20 1/2	— 1/8
CS&S	707	14 1/2	14 1/4	14 1/2	— 1/8

High	Low	Close	Chg
242.98	241.75	242.49	-0.49

1974, oil volume to only 1 million barrels. Pennzoil rose 1% to 65%, and Texaco edged up ½ to 30%. The companies are negotiating the settlement of a damage claim under which Texaco may have to pay Pennzoil more than \$11 billion.

[illegible]

(Continued on Page 8)







Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

Continued from Page 6

12 Month		Stock	Div.	Yld.	P/E	52 Wk. High	Low	Close
28	27%	Worship	2.00	5.2	11	1725	355	355
29	27%	Worship	2.00	5.2	11	1725	355	355
30	27%	Worship	2.00	5.2	11	1725	355	355
31	27%	Worship	2.00	5.2	11	1725	355	355
32	27%	Worship	2.00	5.2	11	1725	355	355
33	27%	Worship	2.00	5.2	11	1725	355	355
34	27%	Worship	2.00	5.2	11	1725	355	355
35	27%	Worship	2.00	5.2	11	1725	355	355
36	27%	Worship	2.00	5.2	11	1725	355	355
37	27%	Worship	2.00	5.2	11	1725	355	355
38	27%	Worship	2.00	5.2	11	1725	355	355
39	27%	Worship	2.00	5.2	11	1725	355	355
40	27%	Worship	2.00	5.2	11	1725	355	355
41	27%	Worship	2.00	5.2	11	1725	355	355
42	27%	Worship	2.00	5.2	11	1725	355	355
43	27%	Worship	2.00	5.2	11	1725	355	355
44	27%	Worship	2.00	5.2	11	1725	355	355
45	27%	Worship	2.00	5.2	11	1725	355	355
46	27%	Worship	2.00	5.2	11	1725	355	355
47	27%	Worship	2.00	5.2	11	1725	355	355
48	27%	Worship	2.00	5.2	11	1725	355	355
49	27%	Worship	2.00	5.2	11	1725	355	355
50	27%	Worship	2.00	5.2	11	1725	355	355
51	27%	Worship	2.00	5.2	11	1725	355	355
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53	27%	Worship	2.00	5.2	11	1725	355	355
54	27%	Worship	2.00	5.2	11	1725	355	355
55	27%	Worship	2.00	5.2	11	1725	355	355
56	27%	Worship	2.00	5.2	11	1725	355	355
57	27%	Worship	2.00	5.2	11	1725	355	355
58	27%	Worship	2.00	5.2	11	1725	355	355
59	27%	Worship	2.00	5.2	11	1725	355	355
60	27%	Worship	2.00	5.2	11	1725	355	355
61	27%	Worship	2.00	5.2	11	1725	355	355
62	27%	Worship	2.00	5.2	11	1725	355	355
63	27%	Worship	2.00	5.2	11	1725	355	355
64	27%	Worship	2.00	5.2	11	1725	355	355
65	27%	Worship	2.00	5.2	11	1725	355	355
66	27%	Worship	2.00	5.2	11	1725	355	355
67	27%	Worship	2.00	5.2	11	1725	355	355
68	27%	Worship	2.00	5.2	11	1725	355	355
69	27%	Worship	2.00	5.2	11	1725	355	355
70	27%	Worship	2.00	5.2	11	1725	355	355
71	27%	Worship	2.00	5.2	11	1725	355	355
72	27%	Worship	2.00	5.2	11	1725	355	355
73	27%	Worship	2.00	5.2	11	1725	355	355
74	27%	Worship	2.00	5.2	11	1725	355	355
75	27%	Worship	2.00	5.2	11	1725	355	355
76	27%	Worship	2.00	5.2	11	1725	355	355
77	27%	Worship	2.00	5.2	11	1725	355	355
78	27%	Worship	2.00	5.2	11	1725	355	355
79	27%	Worship	2.00	5.2	11	1725	355	355
80	27%	Worship	2.00	5.2	11	1725	355	355

12 Month		Stock	Div.	Yld.	P/E	52 Wk. High	Low	Close
60%	27%	Xerox	3.00	5.2	19	2454	574	569
29	28%	AT&T	44	2.8	13	29	5219	220

12 Month		Stock	Div.	Yld.	P/E	52 Wk. High	Low	Close
39%	24%	ZaleCo	1.32	44	13	52	622	79
40	24%	Amstar	1.12	44	13	52	622	79
41	24%	Amstar	1.12	44	13	52	622	79
42	24%	Amstar	1.12	44	13	52	622	79
43	24%	Amstar	1.12	44	13	52	622	79
44	24%	Amstar	1.12	44	13	52	622	79
45	24%	Amstar	1.12	44	13	52	622	79
46	24%	Amstar	1.12	44	13	52	622	79
47	24%	Amstar	1.12	44	13	52	622	79
48	24%	Amstar	1.12	44	13	52	622	79
49	24%	Amstar	1.12	44	13	52	622	79
50	24%	Amstar	1.12	44	13	52	622	79
51	24%	Amstar	1.12	44	13	52	622	79
52	24%	Amstar	1.12	44	13	52	622	79
53	24%	Amstar	1.12	44	13	52	622	79
54	24%	Amstar	1.12	44	13	52	622	79
55	24%	Amstar	1.12	44	13	52	622	79
56	24%	Amstar	1.12	44	13	52	622	79
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66	24%	Amstar	1.12	44	13	52	622	79
67	24%	Amstar	1.12	44	13	52	622	79
68	24%	Amstar	1.12	44	13	52	622	79
69	24%	Amstar	1.12	44	13	52	622	79
70	24%	Amstar	1.12	44	13	52	622	79
71	24%	Amstar	1.12	44	13	52	622	79
72	24%	Amstar	1.12	44	13	52	622	79
73	24%	Amstar	1.12	44	13	52	622	79
74	24%	Amstar	1.12	44	13	52	622	79
75	24%	Amstar	1.12	44	13	52	622	79
76	24%	Amstar	1.12	44	13	52	622	79
77	24%	Amstar	1.12	44	13	52	622	79
78	24%	Amstar	1.12	44	13	52	622	79
79	24%	Amstar	1.12	44	13	52	622	79
80	24%	Amstar	1.12	44	13	52	622	79

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44	24%	Amstar	1.12	44	13	52	622	79
45	24%	Amstar	1.12	44	13	52	622	79
46	24%	Amstar	1.12	44	13	52	622	79
47	24%	Amstar	1.12	44	13	52	622	79
48	24%	Amstar	1.12	44	13	52	622	79
49	24%	Amstar	1.12	44	13	52	622	79
50	24%	Amstar	1.12	44	13	52	622	79
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71	24%	Amstar	1.12	44	13	52	622	79
72	24%	Amstar	1.12	44	13	52	622	79
73	24%	Amstar	1.12	44	13	52	622	79
74	24%	Amstar	1.12	44	13	52	622	79
75	24%	Amstar	1.12	44	13	52	622	79
76	24%	Amstar	1.12	44	13	52	622	79
77	24%	Amstar	1.12	44	13	52	622	79
78	24%	Amstar	1.12	44	13	52	622	79
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60	24%	Amstar	1.12	44	13	52	622	79
61	24%	Amstar	1.12	44	13	52	622	79
62	24%</							

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High	Low	Open	High	Low	Close	Chg.
100.00	99.00	99.50	100.00	99.00	99.50	+0.50

# GM Said to Ready Financing Plan

By John Holusha  
*New York Times Service*

**DETROIT**—General Motors Corp. will offer 7.9-percent financing on some cars beginning on Thursday as an incentive to increase flagging sales, according to auto industry sources.

Several GM dealers said the incentives would be offered on about half the automobile giant's product line, including the Chevrolet Nova, its product of GM's venture with Toyota Motor Corp. The program is expected to extend through February.

If there was any surprise in the GM plan, was the attention the campaign will draw to the slow-selling Nova, a key part of GM's effort to hold on to part of the small car market through various alliances with Japanese car makers.

Auto industry analysts had been predicting that GM would be forced to offer some form of incentives to clean out stocks of unsold vehicle if it hoped to meet its ambitious first-quarter production schedule.

There was no comment from GM on the predicted action, nor any response from the other auto companies in Detroit, which are closed for Christmas.

More than one million GM cars have piled up in dealers' lots as November and December sales slumped after the expiration of a 7.9-percent financing campaign in October. Dealers have an 85-day supply of cars, well above the 60 days' supply considered normal.

Chrysler Corp. currently has an 8.6-percent financing rate, or rebates of \$500 to \$1,000, an effect for most of its smaller and midsize cars.

Ford Motor Co. is offering 7.9-percent financing on its subcompact Escort, Lynx and EXP models, and the program is due to expire

By John Holusha

**DETROIT** — General Motors Corp. will offer 7.9-percent financing on some cars beginning on Thursday as an incentive to increase

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product of GM's venture with Toyota Motor Corp. The program is expected to extend

was the attention the campaign will draw to the slow-selling Nova, a key part of GM's effort

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More than one million GM cars and trucks

sales slumped after the expiration of a 7.5 percent financing campaign in October. Dealers

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ancing on its subcompact Escort, Lynx and EXP models, and the program is due to expire

	CLP
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Dec. 24

Steel billets (Pitt.), ton	472.00	472.00
Iron 2 Pdry. Phila., ton	273.00	273.00
Steel scrap No 1 Invy Pitt.	73.74	81.35
Land Rent, lb	19.10	

Potassium, oz _____	96-97 127-131
Silver N.Y., oz _____	N.A. 652
Source: AP.	

## Japan to Reduce

**By April of 1987**

**TOKYO** — Japan decided Wednesday to lower import tariffs

network for earlier and larger reductions  
bank in the Kyodo news agency reported.

ed States and Canada, would be reduced to about 10 percent from

Tariffs on hardwood plywood

duced to between 12 and 16 percent from the present 17 to 20 percent.

Japan might officially convey the decision to the United States when

Jan. 8-9.

## MANAGER

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1. The first step in the process is to identify the problem or issue that needs to be addressed. This involves gathering information and understanding the context of the problem.

1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 26

54.25	Jun	62.25	62.55	62.20	62.55
55.30	Aug	61.00	61.57	60.80	61.40
57.50	Dec	58.95	60.07	59.70	59.85

[illegible]

128.50	Mar	246.66
131.00	May	233.65
135.50	Jul	222.25

**TOKYO** — Japan decided Wednesday to lower import tariffs on plywood by about 5 percent in April 1987, despite a U.S. demand for earlier and larger reductions, the Kyodo news agency reported.

Tariffs on softwood plywood, which comes mainly from the United States and Canada, would be reduced to about 10 percent, from 15 percent, Kyodo quoted government officials as saying.

Tariffs on hardwood plywoodwood from Indonesia and other Southeast Asian nations would be reduced to between 12 and 16 percent from the present 17 to 20 percent, depending on the thickness of the wood, Kyodo said.


Japan might officially convey the decision to the United States when the two countries hold a subcommittee meeting in Washington.

50	0.06	r	r	r	r
51	3	0.08	3	3	r
52	r	0.02	r	3	r

Jan. 8-9.

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**INTERNATIONAL  
MANAGER**  
DE BY SHERRY BUCHANAN  
WEDSDAY IN THE IHT





## BUSINESS ROUNDUP

## Westinghouse Sells Group W Cable

**Meridiane Fabrikant**  
New York Times Service  
YORK — Westinghouse Corp. has signed an agreement to sell its Group W Cable to five cable operators, of about \$2.1 billion.

been negotiating for several months with various bidders. The buyers are American Television, which is a subsidiary, Tele-Com, Comcast Communications and two smaller companies, Associates and the Centennial Communications.

Westinghouse said Tuesday that the sale would make the ultimate group \$2.1 billion, or about \$1.6 billion, but that the group would make the ultimate group \$2.1 billion, or about \$1.6 billion, but that the group would make the ultimate group \$2.1 billion, or about \$1.6 billion.

## Building Orders Fall

Orders from Japan's construction firms fell 18.3 percent in November to \$55.4 billion, according to a survey by the Japanese Ministry of International Trade and Commerce.

Westinghouse paid \$646 million when it bought Teleprompter in 1980, assuming about \$300 million in debt. Westinghouse subsequently

invested about \$800 million in the cable systems. However, the electronics and electrical equipment manufacturer wrote off a large percentage of that sum for tax purposes.

As a result, for book purposes the investment was less than \$1 billion, bringing pretax profits on Tuesday's sale to about \$700 million, or \$500 million after taxes.

Westinghouse said it plans to use the proceeds to retire short-term debt related to the repurchase of its stock and to finance acquisitions related to its restructuring.

As part of that restructuring program, Westinghouse has said it would buy back 25 million shares, or 14 percent, of its common stock. Since that program was announced in late August, the company has repurchased 21 million shares at an average price of \$42.25.

Westinghouse stock closed on Tuesday at \$44.25 a share, down 37 1/2 cents, on the New York Stock Exchange.

The sale, which should be completed by 1986, includes all Group W Cable properties, except for two Chicago franchises currently under construction and several smaller systems being sold separately.

## MidCon Sues Takeover Bidder

**The Associated Press**  
LOMBARD, Illinois — Mid-Con Corp. said it has sued a partnership attempting a hostile takeover, alleging violations of federal securities laws.

WB Partners said Monday that it had received commitments covering more than two-thirds of the financing needed for its \$2.7-billion cash offer to acquire Mid-Con, a natural-gas pipeline company.

Mid-Con's board rejected the offer and authorized an offer to buy back up to 10 million shares of its own common stock in a \$75-a-share cash and securities stock swap.

In several lawsuits filed Tuesday, Mid-Con asked for an injunction against the takeover, accused the defendants of "making misleading statements or omitting pertinent information in the tender offer."

WB Partners is a partnership of Freese-Porter-McMoran Inc., a New Orleans energy and minerals company, and Wagner & Brown, an oil and gas concern based in Midland, Texas.

## Renault Puts More Cash Into AMC

**By John Holusha**  
New York Times Service

DETROIT — American Motors Corp. said it has received another injection of cash from its French parent, Renault, in the form of a sale of \$50 million in debentures.

The transaction brings Renault's total stake in the smallest of the U.S.-based auto companies to \$645 million, including the \$405 million it spent to buy 46.1 percent of AMC's common stock.

The action, taken on Tuesday, does not affect Renault's ownership position, an AMC official said.

AMC did not say what the funds were to be used for, but the company has been steadily posting losses while trying to develop new lines of

cars to add to its slow-selling Alliance and Encore subcompacts.

The company's losses in the first three quarters of 1985 total \$118 million. AMC was marginally profitable in 1984, a banner year for the U.S. auto industry, with profits of \$15 million, but it reported a loss of \$147 million in 1983 and \$154 million the previous year.

Renault recently made management changes at AMC. Pierre Semerena, 58, formerly an executive vice president of Renault, was made chairman. Jose J. Dedeurwaerder, also a former Renault executive, and AMC's president since 1982, was retained as chief executive and was made chairman of the board's executive committee.

Since the French government-owned Renault gained control of AMC in 1979, the company has concentrated on modifying for the U.S. market cars developed by Renault, as well as selling Renault models imported from France.

## Texaco Gets Financing From Banks

**United Press International**

WHITE PLAINS, New York — Texaco Inc. has agreed to sell up to \$1.6 billion of its accounts receivable to a group of American and international banks.

The oil giant, which earlier this month had an \$11.1-billion court judgment against it, said Monday that it had completed the agreement to sell accounts receivable "on a continuing basis" to the banks.

Texaco said the transaction was not connected to a possible settlement with Pennzoil Co., in whose favor the judgment was made.

Texaco's treasurer, Edward Wolahan, said Manufacturers Hanover Bank (Delaware) is the manager of the bank syndicate.

He said the purchase agreement had been established to support the liquidity positions of Texaco and its subsidiaries.

Texaco said last week it was trying to reach agreement with its lenders for a credit arrangement that would give it access to additional cash and help allay concerns among suppliers about being paid.

On Friday, Texaco asked U.S. District Court Judge Charles Bryant to issue a preliminary injunction to stop Pennzoil from collecting the record judgment while Texaco appealed a Texas jury's finding that Texaco illegally evicted Getty Oil Co. to renege on a merger pact with Pennzoil in 1984.

The judge adjourned the hearing after lawyers for Texaco and Pennzoil said they were discussing settlement.

Texaco has argued that it cannot afford to pay the \$12-billion bond required under Texas law to appeal the judgment.

## Progress Reported in Talks

Representatives of Texaco and Pennzoil have made some progress in talks aimed at settling their dispute, sources close to the talks said, according to a New York Times report.

Bruce P. Kerr, a Pennzoil director participating in the negotiations, said: "We're far from agreeing on anything."

## First Year, GM-Toyota Plant Called a Success

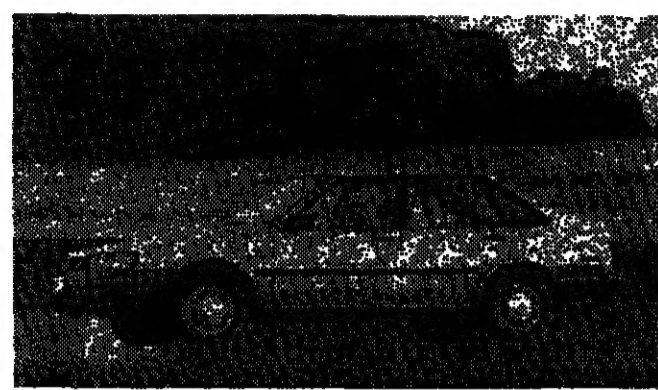
## Cooperative Contract Involves Workers in Decisions, but Not All Are Happy

**Henry Weinstein**  
Los Angeles Times Service

TOYOTA, California — One of the first Chevrolet Novas off the assembly line at the joint venture between General Motors and Toyota Motor Co. hailed as a major success by experts and union officials.

It made a relatively short period of time for David Cole, director of the University of Michigan's Center for Automotive Technology, who visited the Japanese plant last month.

Jon Ephlin, vice president of the United Auto Workers union, said the plant is a dramatic step toward the proper utilization of resources in an American



The Chevrolet Nova made in the joint venture.

business if they have the right incentives. GM could have done the same thing. There's no magic."

"The 'same thing,' Mr. Nano said, means treating workers with dignity and making use of their brains as well as their bodies."

Primarily under the management of former Toyota officials, the 3.1 million-square-foot (280,000 square-meter) Fremont plant is serving as a laboratory for several experiments in labor relations.

Among innovations for a U.S. factory is the deep involvement of workers in quality control.

"The Japanese have shown great patience," Mr. Warren said, "and a great deal of effort goes into training and dealing with errors; the willingness not just to repair a damaged part but to stop at that point and go back and determine what caused that damage and take care of it right then and there."

"In American industry, we tend to run and make volume. We tend to make repairs and go on, not to seek the cause of damage."

Mr. Nano and Joel Smith, the union's regional director in Fremont, lauded the company's demand for quality from its suppliers as well as its workers.

Mr. Nano noted that glass with imperfections that GM had previously accepted had been sent back to a long-term supplier.

Still, problems lurk under the surface. Some workers feel that the assembly line moves too fast. They say that union representatives, many of whom spent two years unemployed or bouncing from one low-paid job to another after GM shut the Fremont plant, are unwilling to push the issue because they fear that the venture will fail and they will be out in the streets again.

"We don't have time to inspect any more. We glance," said Richard Aguilar, an inspector on the assembly line. "They work us like we're robots. These people saying the plant is great haven't worked on the assembly line."

Similarly, some labor analysts say the union's increased role in quality control has diminished its ability to represent workers aggressively on the shop floor.

"I don't think it's possible to be responsible for defending workers and also responsible for productivity and absenteeism," said Steve Diamond, a labor educator at the University of California's Institute of Industrial Relations in Berkeley.

But Mr. Ephlin said he considered that the union can shoulder both responsibilities.

"Our first role must be representing the people, protecting their contractual rights," he said. "But at the same time we must represent the total work force by making the plant a success, a viable and competitive one."

Mr. Smith acknowledged the concerns about line speed and said it probably would be crucial to the question of whether harmonious labor relations are maintained. Production started quite slowly at the plant but has gradually increased, to nearly 10,000 a month. The current goal is to roll one car off the line every 54 seconds, a fast rate.

The plant is likely to reach full production of about 20,000 cars a month in the second quarter of 1986, using considerably fewer workers than a typical U.S. auto plant would. However, Mr. Winward said jobs will be continually restructured to make them easier and more efficient.

A union committeeman, Eddie Valdez, said some workers are finding it difficult to adjust to the new production system.

"Before, my relationship with management was of a confrontational nature," he said of his 13 years as a committeeman in the old factory.

"Now, my duties are to try to make the thing work, working hand in hand with management," he said. "But the union principles aren't lost; if someone is treated unfairly, the grievance will be addressed."

So far, there have not been many formal grievances filed.

Thus far, the four-door subcompact is selling fairly well, according to GM officials, although the backlogs are higher than GM would like.

About 28,000 of the four-door Nova subcompacts had been sold through November, Ed Lechman of Chevrolet public relations in Detroit said, and about 26,000 are available at dealers throughout the country.

He said a survey of 1,800 buyers showed high ratings for the car. Its base price is \$7,435, and with all the options it can cost up to \$10,345.

Television commercials promoting the car tout "The Best of Both Worlds," a reference to the bi-cultural manufacturing process used in Fremont.

NUMMI is obliged before laying off any hourly employee to reduce the salaries of officers and management staff and to restore to the bargaining unit any work that has been contracted out. This is unprecedented in the U.S. auto industry, as is NUMMI's agreement that it will not lay off employees unless compelled to do so by severe economic conditions that threaten the long-term financial viability of the company.

In return, the union surrendered 80 job classifications, traditionally considered by the union a mechanism to guarantee job security, but considered by management an encumbrance to operating flexibility.

At NUMMI, all production workers are in one job classification and skilled trades workers are divided into only three categories.

The union receives access to confidential corporate data, including annual objectives and plans for technological change that will affect hourly employees.

NUMMI workers got a wage-and-benefit package similar to one UAW workers got after a brief strike at General Motors in September 1984.

The company will pay about two dozen union members to serve as "coordinators" in the plant, assigned to work groups to assist in solving potential and actual problems.

A program has been established to involve workers in decision making. The union participates in meetings to determine if there are mitigating circumstances that should be considered before an employee is fired for disciplinary reasons.

Mr. Valdez said the role of union officials is considerably different from what it was when GM ran the plant.

"Before, my relationship with management was of a confrontational nature," he said of his 13 years as a committeeman in the old factory.

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## Vector Graphic Seeks Chapter 11 Protection

**Los Angeles Times Service**

LOS ANGELES — Vector Graphic Inc., which grew from a kitchen-table business to the forefront of the personal-computer revolution, said it has filed for protection from its creditors under Chapter 11 of the U.S. Bankruptcy Code.

The company said Tuesday that it will keep trying to find a merger partner, and that discussions will continue with Dual Systems Control, a privately held computer company in Berkeley, California.

But management misjudged the entry of giant IBM into the personal computer business sent the company into a steep decline from which it has never recovered.

The 9-year-old Vector now has fewer than 30 employees. It reported losses of \$9.2 million for the fiscal year ended June 30 and \$7.6 million the year before. Sales plummeted to \$5.1 million, from \$15.2 million in the 1984 fiscal year.

For the quarter ended Sept. 29, Vector reported a loss \$600,000 on sales of \$550,000. Its stock, traded over the counter, was deleted Friday from the National Association of Securities Dealers Automatic Quotation System because the company no longer meets NASDAQ's minimum net worth requirement of \$375,000.

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## Japanese Report Sees GNP Growth Of 3.9% in 1986

**Reuters**

TOKYO — The Daiwa Securities Research Institute has forecast that Japan's gross national product will rise by 3.9 percent in the fiscal year beginning April 1, a drop from this year's GNP of 4 percent.

The government has forecast a growth rate of 4 percent for next year and other major research organizations have forecast GNP growth of around 3 percent.

Daiwa said Tuesday that the economy would be sluggish early next year but would pick up sharply later, in line with economic recovery in the United States. GNP is the total measure of the nation's goods and services.

Japan's current account surplus will rise to \$57.1 billion from \$52.1 billion this year, the institute said. Current account measures trade in goods and services as well as interest, dividends and certain transfers.

Daiwa's forecast assumes that the average value of the yen would be 191 to the dollar in the next fiscal year, a significant drop from this year's 222 yen to the dollar. It also is based on the presumption that there will be a Japanese official discount rate cut of half a point in April and July 1986.

The ideal candidate should have a first hand knowledge of issues and preferably some medical application background in the fields of ophthalmology or cardiovascular surgery. A working knowledge of European languages is helpful.

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Agence France-Presse  
KUALA LUMPUR — Brunei has an

He said that the uncertainty in oil prices and the country's heavy dependence on petroleum for income left it no alternative but to develop its other exports.

However, an official of the Brunei Economic Planning Unit said the country would maintain its oil production at 150,000 barrels a day until 1988.

The plan includes the setting up of a development bank and a monetary authority.

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P/V \$10 to \$1 per unit; N.A. - New Available; N.C. - Not Commonly quoted; \* - New; S - Suspended; f/g - Stock Split; C - Cash Dividend; \*\* - Ex-Ris; \*\*\* - Offer Price less commission  
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## Businessmen in India Debate Tax Crackdown

(Continued from Page 7)

"That we don't have to worry about anyone's political clout. It is different from the old days when one had to be careful whose name was stepping on."

Mr. Singh said he had received considerable publicity and contributed to Gandhi's reputation as a politician, although it is unclear how many of those who were sympathetic to the down side of the rights of the state have been trampled under pressure from the business community. Mr. Singh said government would no longer use the names of those arrested.

One of the biggest criticisms of the new law is that it has been drafted in such a way that all experts agree is the flow of cash for payoffs, bribes and "contributions" to bureaucrats and politicians.

Mr. Singh recently issued 602-page National Institute of Public Finance and Policy — a semi-annual report on the state of the economy — said that this form of corruption had "greatly worsened" over years.

He also found that a major source of black money came from the government's expenditure on construction projects, welfare programs and other ventures. He also said that bribes to government officials are routinely paid by individuals and businesses now.

Mr. Singh said that a lot of money is going to pay more taxes, with both the state and the central government. "A friend of mine who owns two shops said it would be worth paying more just to avoid all this hassle."

A tax consultant said: "My clients tell me this year that they want to show much higher income than last year. I tell them, 'Don't overdo it, because the authorities will definitely ask awkward questions about this sudden accumulation of wealth.'"

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## Prices in Brazil Up 234% in '85

(Continued from Page 7)

RIO DE JANEIRO — Inflation in Brazil reached a record 23.7 percent this year as consumer prices increased 13.4 percent in December, according to statistics released Tuesday by the Planning Ministry.

The previous inflation record, 20.8 percent, was set in 1984. Most of the upward pressure this year came from the prices of agricultural products, which increased 28.0 percent.

An index used by the independent Getulio Vargas Foundation also is expected to show an inflation rate of more than 23.0 percent for 1985, sources in the organization said.

## End-of-Year Strategies

(Continued from Page 7)

according to Thomson McKinnon Securities Inc.

One approach calls for buying a put option on the long stock that already is owned by the investor. A put contract gives the buyer a right to sell a specified number of shares of a stock at a set price within a certain period.

"Another way to protect the gain from market risk is to write, or sell, a call option on the stock owned," the brokerage firm said. "By writing a call option, you give the buyer a right to purchase your stock at a 'strike price' for a specific period of time for which you receive a premium."

Option-related techniques of protecting market gains, however, are more complicated than the more straightforward method of shorting against the box. Thus, investors who may wish to utilize these approaches should first investigate all of the possible permutations of the options market.

Moreover, since options are generally available only in the larger and better-known stocks, the techniques cannot be used on many smaller stocks.

## Shake-Up Brings Faster Pace, Soaring Pay to London Market

(Continued from Page 7)

into a market with fewer but larger and more diversified companies. The hope is that a handful of world-scale British firms will emerge in a few years as top-to-top competitors with the likes of Merrill Lynch and its Wall Street brethren.

Although economic logic is the underpinning for the market opening, the City of London is a turbulent, anxiety-ridden place these days. Many view the preparations for the wholesale deregulation as speculation because of uncertainty about the brave new world that the City will enter with the "Big Bang."

Alan Morgan, a partner of McKinsey & Co., sees evidence of a broader breakdown in the traditional "village culture" of the City.

"The gentleman's agreement approach was seen to be increasingly out of step with what's happening in the international capital markets and with business realities," he said.

The changes already are evident. The pace in the City has quickened dramatically, and there is greater emphasis on performance. Compensation is increasingly linked to results. Workdays tend to start earlier and end later. Lunches are shorter. The drinks are fewer.

Salaries also have risen. Traders are now more in demand, and their average compensation has quadrupled in the past two years, according to recruiters. Bonuses for signing some traders have ranged up to \$2 million.

"There simply is no limit" to what they can make, said Mr. Gibb, president of the recruiting firm Directorship Appointments.

Whatever the status of the new City, the biggest global names in the banking and securities industries want part of it. Outsiders that have bought stakes in British banks and dealers include Citicorp, Chase Manhattan, Shearson Lehman Brothers, Credit Suisse, Deutsche Bank, Union Bank of Switzerland and the Hong Kong & Shanghai Bank.

Foreigners are allowed to purchase British shares gradually and currently may own up to 29.9 percent of a British firm. That stake

can be increased to 100 percent starting next March.

So far, nearly 100 British and foreign firms have been included in deals.

The buyers are seeking both entry into new businesses and easier access to London's important equity market. The sellers need extra capital backing, which can be supplied by well-heeled foreign parents, to survive in the unregulated game.

The amount paid by both British and foreign buyers is expected to reach more than \$2 billion by the end of next year, when 100 percent ownership is allowed.

With new firms arriving and trading expanded to rise after the Big Bang, office space in London's financial district has become scarce and expensive.

A consortium led by Credit Suisse-First Boston and Morgan Stanley is planning to build a "second City" two miles away in an undeveloped dock area on the Thames River called the Isle of Dogs.

The proposed \$2.2 billion project, dubbed Canary Wharf, would include three tower blocks, shops, apartments, roads and parking.

The speed of the revolution extends well beyond the City of London.

In Britain, the opening up of the capital markets has increased opportunities and competition for all the players in the financial markets. Institutional investors, for example, are now far more aggressive in seeking quick profits and are willing to sell their shares more often.

Another byproduct is the recent rash of hostile takeovers in Britain. Institutional shareholders who were once loyal to management are becoming less and less so. Their role is critical because they own more than two-thirds of British shares.

The Continent also is feeling the change. West Germany, France, the Netherlands and Norway have all announced steps to liberalize their capital markets in recent months.

"In the European markets, London is clearly the pace-setter for financial liberalization," said David F. Lomax, chief economic ad-

viser for the National Westminster Bank.

The rush toward deregulation in London is partly a game of catch-up. By the early 1980s, it had become apparent that the British securities industry was lagging behind the global financial revolution, particularly with developments in the United States.

Clear divisions traditionally have existed here between different types of institutions and fixed commissions on trades. Merchant banks managed portfolios and handled corporate finance and international trade financing. Brokers sold

end-to-fixed commissions. The deal was struck and abolished was scheduled for October 1986.

In the United States, the advent of negotiated commissions in May 1975 brought a sharp decline in commission rates on stock trading and a shakeout in the securities business. But the change also boosted trading volume and profits for the diversified financial giants that survived.

The extent to which the Wall Street experience will serve as a guide is uncertain.

For one thing, London's deregulation is broader in scope. Not only

are fixed commissions being abolished, but also the barriers separating the activities of different kinds of financial institutions.

The partial acquisitions already completed have given big British commercial banks, such as National Westminster and Barclays, and merchant banks, such as Morgan Grenfell, Kleinwort Benson Ltd. and S.G. Warburg & Co., positions in the brokerage business.

Because such combinations are taboo in the United States, American banks such as Chase and Citicorp are coming to London to test the waters.

"Getting rid of fixed commissions in the U.S. was a relatively minor development compared to what is going on here," said John M. Hennessy, chief executive of Credit Suisse-First Boston Ltd.

Much of what happens in London depends on how active the markets are as the deregulation goes completely into effect late next year. If a worldwide deflation takes place, the assumption that thinner margins will be offset by higher volume may not prove accurate.

Another major question is the degree of impact that the big international concerns, especially the American banks and securities houses, will have on the market.

The consensus seems to be that the adjustment will come in two stages. First, a shakeout will follow the consolidation that is now under way and probably will last for the next two to three years.

Second, the new firms that emerge will focus their efforts with leaders developing in such areas as stock trading and dealing in British government securities or "gilts."

Ultimately, the theory that unregulated markets generate greater wealth and employment should hold, most securities executives say. "But the road to that higher ground," one London investment banker said, "will be littered with bodies."

How many of the winners will be British is another question. As the market is internationalized, some City firms will find it difficult to compete, especially with the capital-rich American securities houses.

In merchant banking, for example, the roughly 15 firms may be weeded down to three or four bankers say. The strongest appear to be S.G. Warburg, Kleinwort Benson and Morgan Grenfell.

Yet there is some doubt about how significant the U.S. companies will be.

While the new environment will force British firms to fight for survival, the stakes will be far lower for U.S. firms. From a Wall Street perspective, the amount of money to be made in London may not be great because the market is much smaller.

The total capitalization of the London market is \$290 billion, compared with \$1.7 trillion in New York. That means the United States holds 50 percent of the world equity market while Britain holds only 9 percent.

But for the American firms, the reasons for enlarging operations in London go beyond an effort to make a dent in quarterly profits.

"London is the center of the international equities market now," said Norman Lawrence, senior vice president of Shearson Lehman Brothers International.

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## Tuesday's OTC Prices

NASDAQ prices as of 3 p.m. New York time.

Via The Associated Press

12 Month High Low 3 P.M. Chg.

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## SPORTS

Lying Past Cavs,  
Its Keep Rolling

by Our Staff From Dispatches  
RUTHERFORD, N.J. — Both coaches said the key in the New Jersey Nets' 101-98 victory over the Cleveland Cavaliers Monday night was the Nets' defense.

## NBA FOCUS

It was tough enough down the key, giving the Nets a 106-98 edge with a minute to play. "We missed a lot of free throws and made a lot of turnovers," said Karl. "A lot of that has to do with mental toughness."

In that period the Cavaliers were a miserable 4-of-11 from the free throw line, with Jones the biggest offender, missing all five of his chances. The Cavaliers also committed five turnovers, three during the Nets' closing drive.

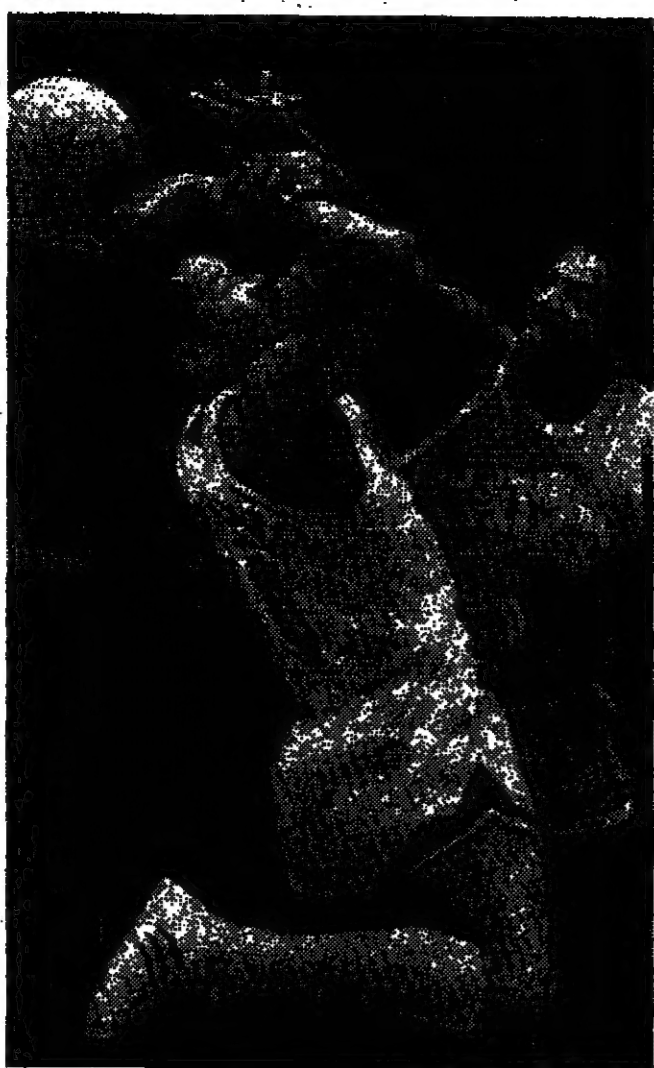
Until then it had been a closely played quarter, with eight lead changes. "We knew it wouldn't be easy," said King, who had 14 points. "They're big and physical and they give a lot of trouble."

World B. Free continued to be especially troublesome, scoring 30 points following a 32-point game Sunday night.

"We were short without Givens," said Richardson, speaking of Mike Givens, New Jersey's starting center, who was out with a pulled groin muscle. "We were lacking physically without him. I wanted to take the outside shot because we needed someone to take control. I figured I'd win it or lose it. I felt I needed to shoot the ball for us to win."

Richardson was 13-of-20 on field goal attempts, 3-of-4 from the foul line, and had 6 rebounds, 9 assists and 4 steals.

But it was a tough fourth quarter for the Nets' foul shooters, too. They made only 6 of 14. (AP, UPI)



After Cleveland's John Bagley had clearly overreached himself Monday night, Otis Birdsong sank the ensuing two foul shots and helped New Jersey to down the Cavs, 106-101.

## Bills, Falcons Begin Season's-End Shuffle

Michael Janofsky  
New York Times Service  
YORK — The end of a 11 Football League season brings changes in personnel, coaches and general managers. The Buffalo Bills and the Atlanta Falcons are the two teams that are losing their jobs. Both were today, but for slightly different reasons, according to a source familiar with both teams.

## NFL NOTES

On the executive vice president of the Atlanta Falcons, the loss of his job. Both were today, but for slightly different reasons, according to a source familiar with both teams.

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## Three Christmas Stars, Rising in the East

International Herald Tribune  
LONDON — On the eve of three consecutive Christmases, a child from the Orient has appeared.

Three adolescents, in fact, bearing rare soccer gifts and a simple message: that their still exists, still transcends the self-sold obsession we have that children are lost in space unless immersed in coaching from the cradle.

In 1983, Chen Ha Van Hoo, having reached 14 — the age of legal consent for a schoolboy to sign with a British professional team — joined Manchester City.

In 1984, Everton, en route to the English championship, was a race to obtain a pledge that Diep Van Lee, another 14-year-old, would play for it.

And now Hong Quoc Dang, just 13 and therefore only surreptitiously on the run from agents and recruiters, has been chosen from among 10,000 aspirants for a Bobby Charlton soccer scholarship.

These three boys came separately to England by refugee boats out of Vietnam five or six years ago.

They have weathered the country's winters, adjusted to its diet and taken aboard two languages — standard English and the sporting vernacular.

Where they have missed out is in the drilling that persuades infants that soccer is a game of systems and regimented self-sacrifice to a team.

Organized soccer was a bit thin on the ground where the "boat people" came from. Diep, for example, lived his first 10 years not 50 yards from the South China Sea, and recollects first seeing soccer played by U.S. soldiers stationed nearby. Among Americans, he told me, it would certainly have been untutored play.

None the worse for that. The great Hungarians of the 1950s, like the British of the Stanley Matthews era, grew up of the primitive instincts of boys with little else to do falling in love with mastering anything from a ball of rags to a tennis ball.

They developed the control that requires endless hours, not under the coaching whip

but simply because a lad feels for the ball. Latin Americans, in their shanties, are still producing such lads, although scouts with sharp eyes and sometimes persuasive bank

## ROB HUGHES

balances are plucking them out at ever-younger ages, so that the Brazilian, the Argentine, the Uruguayan are herded into structured training too early.

Can it be mere coincidence that Chen Ha and Diep and Hong have stood out in England, where physical running is ingrained even in teams of infants?

Can it be that club scouts — and not just this writer — see something more precious in the individual than in the mass of conformers?

Those clubs, whose budgets for youth programs are forever being cut, have a greater vested interest in every schoolboy they can tempt than they have romantic notions of plucking boat boys off the China seas.

True, by 14, a budding player has acclimated to the system. Chen Ha was a noted sprinter and high jumper at school in Rugby in the midlands before Manchester City's chief scout, Ken Barnes, became entranced by his balance and speed, his poise with a ball.

Barnes knows that his discovery, spindly and pigeon-toed, has mountains yet to climb. So have they all. So has any youngster whose precocious flair may or may not blossom. 75 percent of those who sign up as schoolboys fail to earn a living in soccer.

Fulfilling the promise of youth is difficult enough. Soccer adds the demands of sustained physical well-being, of heightened en-

thusiasm for repetitive exercise, of the threat of the thuggery that sooner or later seeks to destroy talent.

It also places great stress on survival under hire-and-fire whims of club bosses who change managers and training staffs roughly every three years.

But then, who can teach the boat children survival?

They have known starvation that only anorexic gymnasts experience.

They have dodged pirates worse than the soccer sharks who would exploit them.

And the separations demanded of a teenage player are nothing compared to that of being cut adrift on the high seas and then, by some miraculous paperwork in Singapore, of being reunited with family in England, a small island thousands of miles away.

Whether Diep, to whom that last sentence refers, realizes his ambition to become the Ian Rush of the 1990s cannot be foretold. Whether Chen Ha is Manchester City's next Trevor Francis lies with the gods.

How will Hong, the new boy, shape up at Charlton's summer soccer school? Or at the Juventus camp and under the English FA scholarship that are included in his prize?

All a boy can do is show his potential when asked.

Charlton led the applause for the lad who, this month, demonstrated his prowess in five soccer disciplines and withstood the roar of 38,000 collocation in Manchester.

With his arm around Hong's slender shoulders, Charlton, the great ambassador for English soccer, said: "I just want the kids to come, have a laugh, and fall in love with sport."

Hung, a little shyly, came close to smiling. Back at school in Taunton, far, far off soccer's beaten track, he is being told not to forget his other games — table tennis, badminton and tennis — or his studies.

Good for the teachers. But what a tale we tell if, 10 years from now, the three of them realize their aims of playing international soccer — for England, which gave them a home.

## SCOREBOARD

## Football

## Final Regular-Season NFL Standings

## AMERICAN CONFERENCE

## East

## West

## NATIONAL CONFERENCE

## East

## West

## NBA Leaders

## College Top 20s

## Selected College Results

## Hockey

## NHL Leaders

## NHL Standings

## NBA Standings

## Transition

## Baseball

## Baseball

## Baseball

## Baseball

## Baseball

## Baseball

## Baseball

## Baseball

## Baseball

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186 yachts in Sydney harbor that were preparing for Thursday's start of the annual 630-mile race to Hobart.



